

**FREE  
TRAINING**

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# **MEETING NOTICE**



## **COLORADO CREDIT UNION REAL ESTATE NETWORK**

*We make mortgage loans!*

**Thursday May 15th, 2008  
9 to 1**

**Bellco Credit Union**

7600 East Orchard Road – North Building 1<sup>st</sup> Floor Training Room  
Greenwood Village, CO 80111

### **Presentations:**

#### **Business Risk Avoidance When Dealing With Title Providers**

**Lou Hardin, VP, Regional Sales – AZ, CO, NV**

This timely presentation also goes by the name of “Title Insurance – what they don’t tell you”. Lou will cover the difference between a Title “Insurance” Company and a Title Company (Agent) providing title services, underwriting decisions, financial solvency, title company rating companies, how out of county orders often work, kickbacks, key questions you should ask before sending your order, present day risks impacting earnest money, escrow proceeds, 1031 exchanges and our favorite friend – RESPA!

#### **Federal Regulatory and Compliance Update**

**Steve VanSickler, Director of Community Lending, LenderLive**

Steve will be sharing a portion of his Regulatory overview that he provided at the ACUMA Conference last month. Look for updates on RESPA Reform and the new Good Faith Estimate along with the Appraisal Code of Conduct.

**We Can Work it Out – Help your members try to see it their credit union’s way,  
and keep them in their homes.**

**Jon Paukovich – VP, Mortgage Lending, Ent Federal Credit Union**

A general session hit at the Prime Alliance Symposium last week, Jon will enlighten us with the challenges that have hit the mortgage industry and how credit unions are best positioned to move from 2% to 10% marketshare.

Breakfast will be provided by



Lunch will be provided by

