

Every Mortgage Loan Represents a Member

It's still a little too soon to know exactly how 2016 ended for credit union mortgage originations. Through the third quarter, volume already was looking good with a total above \$100 billion. It wasn't too many years ago that doing \$100 billion in a year seemed nearly impossible.

Our biggest year ever was 2015 with \$125 billion. Many think we'll set a new milestone in 2016. Stay tuned!

Each quarter I enjoy reviewing the data and watching for new trends to emerge. A couple of observations warrant

mention. First, asset size doesn't always correlate with mortgage loan volume. Kudos to Elevations Credit Union for stellar numbers! With less than \$2 billion in assets they were in the Top Ten nationally.

Even more striking is when I rank loan volume by units rather than the total dollar amount of loans closed. I couldn't help but be wowed when I saw Lake Michigan closed more than 10,000 units in the first nine months of 2016.

The reality of first-mortgage loans is that it's a labor-intensive process. That's

whether your shop is paperless or you are still two-hole punching every document and neatly assembling those documents in an Acco file folder. No matter which, you are still doing the work of originating, processing, underwriting and closing those loans.

As you review this Top 300 report, bear in mind that every unit represents a member. Market share is often quoted in dollars, but every time a member gets a home loan at a credit union, it's a win-win! *-Tracy Ashfield*

TOP 300 FIRST MORTGAGE-GRANTING CU MARKET SHARE AS OF SEPTEMBER 30, 2016

	\$ Originated 1st Mortgages (Fixed & Adjustable)	# Originated 1st Mortgages (Fixed & Adjustable)	\$ Outstanding 1st Mortgages (Fixed & Adjustable)	\$ Sold 1st Mortgages
Top 300 1st Mortgages Originated CUs	81,193,367,943	352,618	243,761,036,195	33,375,626,485
All Originating CUs (3,192 CUs)*	103,180,931,418	524,370	347,816,460,541	41,613,381,713
Top 300 Share	78.7	67.2	70.1	80.2

*CUs who granted \$10,000 or more 01/16 - 09/16

TOP 300 FIRST MORTGAGE-GRANTING CU AS OF SEPTEMBER 30, 2016

Rank	Name of Credit Union	\$ Originated 1st Mortgages (Fixed & Adjustable)	# Originated 1st Mortgages (Fixed & Adjustable)	\$ Outstanding 1st Mortgages (Fixed & Adjustable)	\$ Sold 1st Mortgages	RE Loans Sold but Serviced by CU
1	VA Navy	\$9,462,524,998	36,410	\$26,580,580,548	\$4,191,118,227	\$24,099,771,407
2	NC State Employees'	\$2,406,189,544	15,233	\$14,960,643,694	\$474,494	\$162,963,612
3	VA Pentagon	\$2,284,935,773	6,470	\$11,223,808,315	\$954,134,140	\$5,458,181,147
4	CA First Tech	\$1,874,942,843	4,810	\$3,848,613,305	\$1,000,641,452	\$3,780,741,672
5	MI Lake Michigan	\$1,730,663,090	10,126	\$2,507,853,941	\$1,084,017,440	\$6,175,895,680
6	NY Bethpage	\$1,495,325,234	3,353	\$3,047,607,448	\$669,394,525	\$4,204,203,854
7	WA BECU	\$1,413,301,181	4,533	\$4,229,723,924	\$567,127,731	\$3,484,603,711
8	CO Elevations	\$1,056,643,360	3,475	\$725,006,271	\$816,566,413	\$2,510,612,705
9	CA Kinecta	\$1,055,093,411	2,294	\$1,798,484,682	\$715,288,232	\$3,547,750,847
10	CA Logix	\$1,032,169,026	2,395	\$2,716,254,540	\$220,879,407	\$1,223,640,148
11	AK Alaska USA	\$973,409,629	3,404	\$735,223,434	\$810,382,748	\$4,899,864,815
12	ID Idaho Central	\$925,257,958	5,381	\$925,098,062	\$672,149,057	\$1,458,718,823
13	CA StarOne	\$881,467,066	1,767	\$2,938,752,248	\$0	\$6,825,338

Rank	Name of Credit Union	\$ Originated 1st Mortgages (Fixed & Adjustable)	# Originated 1st Mortgages (Fixed & Adjustable)	\$ Outstanding 1st Mortgages (Fixed & Adjustable)	\$ Sold 1st Mortgages	RE Loans Sold but Serviced by CU
14	UT America First	\$872,555,071	6,639	\$968,590,565	\$464,087,301	\$2,424,099,579
15	CA SchoolsFirst	\$802,318,535	2,521	\$2,761,389,944	\$218,060,529	\$1,756,938,051
16	MA Digital	\$789,199,557	2,507	\$2,332,822,635	\$335,607,240	\$1,364,073,040
17	CA The Golden 1	\$777,128,007	2,780	\$2,370,362,809	\$138,935,696	\$442,938,318
18	OR OnPoint Community	\$770,430,188	5,044	\$1,340,399,872	\$308,327,903	\$1,551,603,775
19	OH Wright-Patt	\$741,691,707	5,441	\$664,332,955	\$110,843,861	\$3,484,102,112
20	CA Patelco	\$685,056,984	1,470	\$1,995,429,002	\$191,680,903	\$1,135,103,820
21	WI Landmark	\$672,983,984	3,843	\$944,898,523	\$372,118,351	\$1,959,825,689
22	TX Security Service	\$652,426,454	2,354	\$1,914,981,680	\$711,157,817	\$1,061,903,368
23	TX University	\$649,637,364	2,284	\$802,709,517	\$476,916,871	\$823,040,912
24	CA San Diego County	\$632,291,755	1,544	\$3,450,455,218	\$61,046,647	\$730,069,678
25	UT Mountain America	\$595,142,654	4,104	\$1,770,604,664	\$319,008,173	\$1,488,850,249
26	WI Summit	\$589,216,030	3,264	\$1,200,915,373	\$296,006,319	\$1,602,544,307
27	IL BCU	\$580,244,506	2,623	\$1,034,209,282	\$345,996,633	\$1,987,778,381
28	TX Randolph-Brooks	\$555,017,377	3,381	\$2,304,977,205	\$84,568,289	\$349,335,505
29	CO Ent	\$537,232,171	2,525	\$1,948,841,666	\$114,211,397	\$674,158,016
30	WI University Of Wisconsin	\$531,138,228	2,770	\$457,137,025	\$369,780,000	\$1,661,235,256
31	MO CommunityAmerica	\$493,976,272	2,577	\$581,650,218	\$432,260,060	\$1,878,376,090
32	CA Provident	\$462,677,092	1,066	\$956,915,284	\$238,810,512	\$1,362,249,720
33	WI Community First	\$449,113,762	2,869	\$1,581,439,526	\$19,305,700	\$3,546,135
34	WI Royal	\$441,651,441	2,462	\$779,075,525	\$221,348,874	\$1,535,974,459
35	IA University Of Iowa Community	\$433,076,760	1,971	\$1,721,846,620	\$480,045,337	\$123,189,101
36	IL Alliant	\$426,967,809	953	\$3,260,018,889	\$67,498,692	\$366,875,503
37	NY State Employees	\$411,996,742	2,465	\$767,835,787	\$270,947,812	\$1,543,132,981
38	NY CAP COM	\$409,817,439	2,252	\$706,254,284	\$134,764,782	\$815,720,277
39	IA Veridian	\$402,018,786	2,439	\$932,709,237	\$165,201,134	\$288,422
40	NY United Nations	\$399,901,318	900	\$1,536,025,495	\$55,368,042	\$166,519,765
41	CA SAFE	\$398,400,599	1,291	\$804,092,265	\$167,364,783	\$706,082,816
42	GA Delta Community	\$396,025,061	1,865	\$1,738,141,143	\$49,968,270	\$300,579,912
43	AZ Desert Schools	\$385,813,172	2,048	\$677,888,497	\$242,477,573	\$1,720,685,486
44	CA Chevron	\$384,832,042	1,067	\$2,078,619,951	\$0	\$15,182,544
45	CA Premier America	\$384,235,386	395	\$1,288,610,699	\$57,494,850	\$244,614,497
46	NC Coastal	\$382,577,327	1,300	\$842,940,719	\$162,141,575	\$1,312,394,922
47	DC Bank-Fund Staff	\$375,597,732	776	\$2,051,065,420	\$6,621,217	\$353,956,680
48	TN Eastman	\$372,431,811	2,834	\$1,856,026,762	\$207,711	\$5,004,699
49	CA Mission	\$368,612,350	943	\$985,605,897	\$137,644,276	\$909,030,862
50	CA Financial Partners	\$355,937,607	801	\$482,541,931	\$224,202,812	\$780,647,302
51	CA Orange County's	\$351,472,311	1,020	\$546,308,626	\$191,456,666	\$513,641,736
52	VA Apple	\$348,316,081	681	\$902,445,665	\$88,371,088	\$377,128,395
53	FL VyStar	\$335,184,106	2,210	\$2,052,754,837	\$7,839,806	\$289,299,149
54	IL CEFCU	\$332,760,897	1,759	\$2,295,123,072	\$0	\$71,016,202

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55	CA Stanford	\$329,747,720	499	\$957,306,119	\$71,771,602	\$514,846,622
56	CA Technology	\$325,538,094	444	\$1,016,562,129	\$0	\$154,278,637
57	MA Metro	\$312,392,100	861	\$581,035,287	\$139,945,176	\$666,751,196
58	PA Citadel	\$307,398,499	904	\$1,295,854,431	\$96,333,949	\$414,650,768
59	VT New England	\$304,184,200	1,497	\$561,444,159	\$177,955,486	\$1,315,362,274
60	FL Suncoast	\$302,794,163	1,983	\$2,052,930,155	\$35,382,237	\$333,053,671
61	PA Members 1st	\$288,889,806	2,050	\$766,936,336	\$110,916,509	\$16,186,742
62	CA Wescom	\$288,093,026	824	\$977,699,650	\$147,414,602	\$1,187,746,544
63	CA California	\$285,415,172	575	\$590,775,878	\$83,429,314	\$728,788,041
64	FL GTE Financial	\$283,887,547	1,207	\$416,663,926	\$162,469,787	\$1,450,837,828
65	TX American Airlines	\$283,350,875	1,185	\$1,913,408,076	\$0	\$4,111,530
66	UT Utah Community	\$281,474,026	1,386	\$239,055,643	\$220,557,096	\$356,984,393
67	MN Wings Financial	\$278,399,476	1,295	\$1,162,662,695	\$36,560,999	\$346,848,188
68	CO Bellco	\$276,433,510	542	\$905,015,505	\$151,305,736	\$578,090,413
69	AZ OneAZ	\$272,212,960	1,304	\$584,647,186	\$130,163,050	\$767,877,609
70	UT Goldenwest	\$269,170,911	1,929	\$337,178,019	\$191,844,175	\$62,124
71	WI Altra	\$265,016,022	1,619	\$494,179,191	\$155,045,362	\$880,075,750
72	MD State Employees Credit Union of Maryland	\$263,508,596	1,234	\$1,290,971,657	\$57,484,000	\$842,852,115
73	NC Local Government	\$261,157,823	1,883	\$489,321,801	\$149,828,133	\$0
74	MN Affinity Plus	\$261,120,853	1,601	\$488,737,460	\$154,471,202	\$1,423,405,182
75	CA Redwood	\$258,852,450	543	\$1,286,904,194	\$171,473,850	\$750,490,532
76	NY Teachers	\$258,115,961	614	\$1,248,043,109	\$0	\$1,294,000,691
77	PA Police And Fire	\$257,976,302	1,344	\$1,362,795,764	\$87,401,527	\$596,999,234
78	CA NuVision	\$250,503,131	634	\$593,711,082	\$88,162,344	\$540,670,414
79	TX Advancial	\$241,935,417	707	\$461,368,350	\$138,958,372	\$445,473,219
80	WA Numerica	\$240,993,631	882	\$482,243,269	\$80,207,231	\$373,037,282
81	VA Virginia	\$233,272,218	1,292	\$696,046,713	\$85,428,026	\$208,136,628
82	MI United	\$230,265,853	1,153	\$891,475,116	\$37,475,517	\$131,220,578
83	CA KeyPoint	\$229,047,345	342	\$523,873,532	\$64,190,582	\$52,261,279
84	IA Collins Community	\$228,508,562	1,449	\$411,969,825	\$106,792,362	\$0
85	MN TruStone Financial	\$227,542,447	1,336	\$329,973,647	\$157,651,379	\$643,554,774
86	TX TDECU - Your	\$224,638,934	1,439	\$786,802,338	\$114,059,464	\$504,281,518
87	CA Unify Financial	\$222,395,570	587	\$789,831,397	\$38,136,086	\$293,613,235
88	NJ Affinity	\$219,547,748	890	\$1,503,932,021	\$0	\$151,552,666
89	WA Whatcom Educational	\$216,776,071	875	\$634,619,707	\$49,971,034	\$448,932,928
90	OR Advantis	\$215,127,289	854	\$326,961,331	\$162,813,445	\$833,588,859
91	RI Navigant	\$212,807,300	858	\$981,319,643	\$50,004,845	\$229,787,572
92	IN Evansville Teachers	\$210,518,426	1,647	\$363,701,620	\$142,864,942	\$276,073,654
93	MI DFCU Financial	\$210,431,279	1,259	\$606,635,426	\$128,363,739	\$651,029,417
94	FL Fairwinds	\$209,969,470	1,149	\$711,935,113	\$72,944,061	\$199,951,301
95	CA Partners	\$209,353,161	657	\$467,690,441	\$119,110,180	\$652,308,810

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96	NY Visions	\$207,568,622	913	\$1,293,584,336	\$6,535,000	\$83,402,894
97	WI Westconsin	\$207,531,244	1,479	\$392,176,473	\$129,129,130	\$845,618,257
98	RI Pawtucket	\$206,960,999	1,165	\$1,141,325,232	\$15,610,209	\$197,613,784
99	WA Spokane Teachers	\$204,545,838	832	\$971,281,477	\$9,484,129	\$150,846,709
100	IN Elements Financial	\$203,984,811	939	\$496,937,580	\$65,327,382	\$0
101	NY Hudson Valley	\$202,466,443	934	\$770,416,786	\$119,908,624	\$1,323,391,160
102	MI Michigan State University	\$201,320,706	1,294	\$1,025,841,585	\$3,223,905	\$13,750,518
103	IN Purdue	\$193,675,037	883	\$501,102,240	\$60,770,841	\$450,633,315
104	IN Forum	\$190,039,986	951	\$285,415,216	\$130,150,987	\$776,100,122
105	IN Beacon	\$186,313,285	543	\$701,603,384	\$0	\$0
106	VA Langley	\$184,644,476	882	\$445,463,358	\$35,531,920	\$140,389,516
107	NM Nusenda	\$182,448,381	706	\$491,225,893	\$73,450,061	\$352,970,819
108	PA TruMark Financial	\$182,125,369	644	\$565,719,148	\$81,943,554	\$504,915,520
109	WI CoVantage	\$181,733,664	1,520	\$631,455,739	\$36,490,546	\$173,473,957
110	TX GECU	\$180,592,577	1,719	\$443,568,764	\$96,496,540	\$421,468,408
111	IA Dupaco Community	\$179,433,191	1,172	\$322,910,296	\$112,452,630	\$638,014,623
112	NY ESL	\$178,021,395	1,052	\$430,195,848	\$112,069,253	\$1,041,204,890
113	NY Nassau Educators	\$176,732,493	369	\$702,547,982	\$56,914,845	\$387,372,281
114	SC South Carolina	\$174,189,550	778	\$526,162,343	\$29,158,491	\$159,462,169
115	PA Pennsylvania State Employees	\$170,658,856	1,690	\$909,081,465	\$65,550	\$204,528,927
116	NH Service	\$168,830,813	519	\$668,678,604	\$0	\$0
117	WI Capital	\$168,654,430	1,193	\$537,824,009	\$27,831,714	\$176,172,933
118	FL Space Coast	\$167,960,738	882	\$769,349,485	\$98,338,358	\$816,471,588
119	MN Central Minnesota	\$167,533,314	858	\$382,819,474	\$75,834,323	\$194,279,980
120	WA Washington State Employees	\$165,245,592	877	\$500,812,465	\$108,096,795	\$1,185,708,486
121	MD Tower	\$164,960,847	609	\$410,770,059	\$106,867,971	\$1,095,409,249
122	WI Educators	\$164,921,607	1,296	\$756,136,725	\$13,548,466	\$125,673,362
123	IN Teachers	\$164,377,563	964	\$933,117,630	\$2,471,048	\$2,989,034
124	MA Jeanne D'Arc	\$164,340,845	470	\$758,501,984	\$93,365,057	\$119,452,803
125	OK Truity	\$164,184,156	811	\$185,583,039	\$134,668,300	\$569,823,304
126	CA American First	\$163,299,324	348	\$230,487,323	\$47,985,239	\$466,888,294
127	WI Fox Communities	\$161,862,260	1,262	\$756,198,199	\$19,104,345	\$81,663,103
128	AL Redstone	\$160,040,774	1,137	\$342,781,176	\$87,308,404	\$691,531,009
129	SC Sharonview	\$158,549,789	935	\$613,204,245	\$1,144,870	\$13,010,150
130	TN ORNL	\$158,430,010	958	\$582,605,243	\$20,388,500	\$592,581,466
131	MD NASA	\$155,803,308	408	\$504,407,705	\$50,510,633	\$56,873,350
132	CO Premier Members	\$155,309,079	520	\$298,705,331	\$28,957,782	\$121,581,882
133	TX Navy Army Community	\$154,661,882	1,145	\$879,480,999	\$0	\$0
134	CO Public Service	\$153,457,837	551	\$225,337,011	\$99,619,958	\$337,467,708
135	CA Travis	\$152,744,537	609	\$433,884,509	\$86,919,580	\$391,903,373
136	IL Great Lakes	\$152,235,123	421	\$208,239,548	\$53,620,673	\$234,512,401

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137	CO Westerra	\$152,177,525	610	\$331,905,574	\$111,473,824	\$349,259,228
138	OR Unitus Community	\$151,952,291	749	\$279,606,493	\$105,912,776	\$484,288,069
139	CA Xceed Financial	\$150,894,888	379	\$409,761,035	\$71,711,915	\$362,255,325
140	NY Sunmark	\$150,567,859	891	\$216,396,122	\$86,549,471	\$0
141	MO Anheuser-Busch Employees	\$149,606,465	754	\$439,511,232	\$65,931,045	\$356,232,229
142	MO First Community	\$146,338,243	949	\$373,197,708	\$86,727,139	\$554,505,020
143	ND Town and Country	\$146,162,753	711	\$146,213,267	\$99,380,023	\$0
144	WA Columbia	\$145,846,499	581	\$377,198,689	\$53,079,850	\$226,089,988
145	UT University First	\$145,693,599	779	\$137,074,452	\$87,846,900	\$297,955,660
146	IN 3Rivers	\$144,650,700	801	\$258,358,848	\$91,974,562	\$326,515,965
147	OR First Community	\$143,218,950	833	\$322,622,761	\$46,700,059	\$263,884,531
148	NV One Nevada	\$142,219,020	675	\$145,345,522	\$223,869,015	\$151,795,541
149	CT Charter Oak	\$141,793,196	625	\$547,792,773	\$23,997,062	\$152,979,413
150	WA Gesa	\$141,309,393	657	\$343,628,201	\$77,332,639	\$359,966,547
151	CT American Eagle Financial	\$139,838,087	631	\$487,414,862	\$77,484,141	\$384,403,947
152	CA North Island	\$136,965,597	220	\$507,232,256	\$30,757,803	\$158,407,481
153	GA Georgia's Own	\$135,089,784	525	\$529,028,158	\$16,931,314	\$106,050,850
154	OH General Electric	\$134,987,388	504	\$507,741,386	\$4,821,550	\$0
155	UT Deseret First	\$133,978,348	591	\$137,090,214	\$90,621,994	\$0
156	NY USAlliance	\$133,908,131	224	\$347,804,376	\$25,041,037	\$206,489,841
157	NH St. Mary's Bank	\$133,500,614	643	\$287,919,151	\$97,053,181	\$492,164,946
158	MI People Driven	\$131,935,783	687	\$40,147,518	\$0	\$36,861
159	KY L & N	\$131,347,979	694	\$538,838,728	\$4,112,583	\$135,830,173
160	CA California Coast	\$130,476,045	295	\$649,485,205	\$23,778,248	\$150,112,139
161	SC Founders	\$129,340,168	1,692	\$717,415,232	\$0	\$0
162	CA Meriwest	\$128,445,336	151	\$485,748,424	\$129,705,975	\$818,967,956
163	OH Superior Credit Union, Inc.	\$127,728,444	1,136	\$233,532,885	\$107,573,459	\$729,821,859
164	MN Spire	\$126,833,778	758	\$254,292,751	\$46,094,854	\$0
165	WA Salal	\$126,374,204	298	\$168,949,574	\$52,724,648	\$260,522,942
166	CA First Entertainment	\$126,129,204	306	\$432,593,295	\$18,518,420	\$112,929,090
167	IL Deere Employees	\$125,773,191	727	\$382,100,230	\$44,276,000	\$0
168	PA American Heritage	\$125,497,269	516	\$453,061,604	\$128,754,581	\$853,854,070
169	WI Marine	\$124,917,960	1,451	\$288,407,065	\$32,232,618	\$2,260,764
170	MA Harvard University Employees	\$122,532,466	307	\$276,123,939	\$58,717,807	\$227,928,992
171	IL Consumers	\$120,092,813	348	\$199,237,416	\$43,390,435	\$292,899,621
172	FL Campus USA	\$119,418,850	732	\$434,217,570	\$4,103,000	\$45,075,716
173	IN Interra	\$119,135,872	552	\$360,098,777	\$15,702,024	\$0
174	HI Hawaii State	\$118,643,607	296	\$223,702,672	\$73,572,410	\$103,803,021
175	IN Indiana Members	\$118,270,489	731	\$458,542,419	\$56,489,709	\$28,924,772
176	MA St. Anne's Of Fall River	\$117,189,313	461	\$462,022,963	\$34,938,905	\$309,435,423
177	WA Sound	\$115,300,333	459	\$267,147,509	\$47,500,887	\$0

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178	TN Ascend	\$114,502,477	645	\$587,566,932	\$0	\$0
179	CA Firefighters First	\$114,401,105	343	\$571,668,463	\$43,211,325	\$194,512,769
180	MT Whitefish	\$112,339,308	586	\$607,627,632	\$0	\$0
181	CO Air Academy	\$111,521,026	577	\$173,331,220	\$38,501,784	\$0
182	CA San Francisco	\$111,228,470	177	\$404,916,752	\$0	\$0
183	NY Corning	\$111,204,318	720	\$330,271,619	\$28,620,533	\$353,883,418
184	NY AmeriCU	\$109,575,579	975	\$502,741,118	\$107,167,455	\$295,337,709
185	CA Evangelical Christian	\$109,573,737	45	\$489,158,868	\$94,152,043	\$827,457,070
186	WA TwinStar	\$109,059,977	567	\$145,627,608	\$71,324,043	\$321,793,441
187	CA USE	\$107,681,496	344	\$271,659,837	\$54,261,558	\$160,428,706
188	NC Truliant	\$107,421,222	733	\$477,474,806	\$45,919,235	\$0
189	PA Franklin Mint	\$107,390,901	420	\$261,631,042	\$56,098,432	\$440,414,815
190	WA Verity	\$103,749,933	450	\$136,871,215	\$54,099,075	\$262,397,099
191	TX United Heritage	\$103,586,769	493	\$332,079,930	\$19,598,324	\$1,560,301
192	NJ Polish & Slavic	\$103,343,054	438	\$805,585,532	\$2,865,326	\$68,666,488
193	TX Austin Telco	\$103,096,293	399	\$379,856,297	\$1,387,251	\$0
194	WI Westby Co-op	\$102,884,491	749	\$180,786,121	\$15,143,124	\$139,165,559
195	MI Community Financial	\$102,728,017	537	\$286,583,981	\$57,246,973	\$282,618,393
196	VT Vermont State Employees	\$102,223,926	655	\$362,106,445	\$42,171,177	\$328,968,973
197	NY Empower	\$101,585,384	807	\$247,424,447	\$75,921,785	\$527,819,646
198	NE Centris	\$100,742,492	654	\$203,970,812	\$53,797,658	\$321,674,193
199	NY Municipal	\$100,517,512	392	\$704,305,994	\$0	\$26,507,619
200	FL Grow Financial	\$99,849,548	557	\$495,401,784	\$52,616,889	\$223,980,671
201	FL Achieva	\$99,644,210	459	\$297,685,335	\$52,270,670	\$213,260,549
202	IA Community Choice	\$97,620,155	604	\$96,829,134	\$61,778,993	\$0
203	MA Workers	\$97,426,931	371	\$565,950,635	\$28,871,014	\$197,542,179
204	IN Indiana University	\$96,739,342	465	\$379,325,097	\$12,910,796	\$8,998,729
205	AZ TruWest	\$95,797,665	407	\$269,977,819	\$32,174,081	\$101,680,168
206	TN Knoxville TVA Employees	\$95,576,614	752	\$469,827,741	\$6,067,329	\$0
207	CA San Francisco Fire	\$95,183,093	187	\$449,327,549	\$25,762,700	\$307,222,601
208	WA iQ	\$94,958,089	308	\$184,237,043	\$51,516,402	\$115,954,401
209	TN Orion	\$94,776,818	309	\$243,358,863	\$8,970,569	\$27,441,801
210	IN Centra	\$94,700,380	580	\$369,496,990	\$30,726,645	\$165,486,808
211	WI Thrivent	\$94,693,494	506	\$219,957,698	\$40,062,786	\$343,628,236
212	CA SF Police	\$94,254,481	186	\$351,074,076	\$0	\$8,969,148
213	NC Allegacy	\$91,464,726	573	\$207,913,607	\$51,560,719	\$217,901,990
214	ID Potlatch No 1	\$91,181,018	513	\$111,750,932	\$33,267,595	\$348,988,650
215	CA Schools Financial	\$90,958,315	524	\$183,896,880	\$49,998,040	\$148,652,562
216	WA Solarity	\$90,934,357	499	\$205,898,677	\$75,072,281	\$233,961,915
217	VA State Department	\$90,018,158	265	\$519,649,190	\$11,261,404	\$182,378,464
218	MI Arbor Financial	\$89,180,372	586	\$230,505,123	\$39,765,042	\$129,515,954

Rank	Name of Credit Union	\$ Originated 1st Mortgages (Fixed & Adjustable)	# Originated 1st Mortgages (Fixed & Adjustable)	\$ Outstanding 1st Mortgages (Fixed & Adjustable)	\$ Sold 1st Mortgages	RE Loans Sold but Serviced by CU
219	UT Cyprus	\$89,138,370	418	\$148,931,715	\$54,390,414	\$0
220	CO Credit Union Of Colorado	\$88,591,447	473	\$288,001,055	\$34,622,143	\$183,324,536
221	GA Associated	\$88,574,272	481	\$211,322,694	\$65,666,550	\$268,774,180
222	SD Black Hills	\$88,527,740	416	\$367,974,918	\$18,269,462	\$0
223	GA Robins Financial	\$88,495,369	613	\$337,200,752	\$32,533,158	\$277,898,794
224	CA Los Angeles Police	\$88,138,087	301	\$297,010,650	\$27,475,641	\$217,997,677
225	CA Bay	\$88,045,550	297	\$169,952,044	\$56,411,509	\$332,680,632
226	MI Lake Trust	\$87,372,454	473	\$559,844,326	\$0	\$14,270,543
227	NM Sandia Laboratory	\$86,969,223	290	\$677,546,804	\$8,076,807	\$0
228	MA Webster First	\$86,458,302	293	\$534,491,785	\$308,960	\$558,829
229	MI Advia	\$86,354,354	505	\$399,257,766	\$1,610,555	\$0
230	CA San Mateo	\$86,285,400	277	\$266,167,064	\$11,985,992	\$25,556,751
231	DC Congressional	\$85,698,078	262	\$261,458,863	\$39,433,234	\$21,310,437
232	WI Verve, a	\$85,056,717	504	\$418,986,402	\$43,060,958	\$231,525,322
233	NY Self Reliance New York	\$85,043,520	150	\$694,206,041	\$0	\$0
234	AZ Vantage West	\$84,987,443	260	\$390,393,299	\$10,326,855	\$4,006,686
235	IL Andigo	\$84,848,007	277	\$314,380,277	\$8,160,250	\$167,365,624
236	VA Dupont Community	\$84,788,909	502	\$491,785,395	\$20,591,708	\$44,021,752
237	VT Vermont	\$84,458,099	658	\$168,915,711	\$40,461,315	\$234,549,330
238	MA Rockland	\$84,388,213	307	\$417,605,868	\$33,692,110	\$180,712,845
239	OK Weokie	\$84,186,206	459	\$326,568,027	\$16,824,775	\$150,429,463
240	NE Liberty First	\$83,958,497	557	\$71,567,093	\$57,129,391	\$0
241	MS Keesler	\$83,939,174	537	\$385,250,997	\$1,163,030	\$23,870,762
242	MI Honor	\$83,623,716	663	\$223,412,089	\$37,538,777	\$253,582,046
243	IL Abbott Laboratories Employees	\$83,612,421	357	\$213,388,016	\$32,715,150	\$0
244	TX Texans	\$82,828,082	505	\$302,669,783	\$13,485,035	\$0
245	MA Hanscom	\$82,214,550	303	\$218,684,220	\$50,633,616	\$299,080,146
246	GA LGE Community	\$81,580,000	381	\$329,801,478	\$0	\$5,587,466
247	CA Southland	\$81,325,723	183	\$176,318,318	\$33,383,380	\$179,400,064
248	OK TTCU The	\$81,154,438	484	\$203,039,083	\$46,416,715	\$238,870,123
249	AL MAX	\$80,715,994	313	\$249,924,904	\$15,700,519	\$146,073,325
250	NV Greater Nevada	\$80,655,018	88	\$183,714,648	\$127,250,283	\$573,287,402
251	NY CFCU Community	\$80,364,109	418	\$416,491,403	\$19,486,547	\$156,088,847
252	FL Pen Air	\$79,617,441	344	\$230,278,610	\$12,686,265	\$31,409,120
253	MI Michigan Schools and Government	\$79,200,683	486	\$496,128,496	\$16,999,582	\$26,575,805
254	HI Aloha Pacific	\$78,918,982	276	\$252,003,493	\$7,508,500	\$6,350,013
255	FL MidFlorida	\$78,309,394	367	\$678,188,306	\$130,160,331	\$591,773,625
256	OH KEMBA Financial	\$77,566,487	520	\$274,072,840	\$21,911,892	\$38,208,630
257	FL IBM Southeast Employees	\$77,501,155	354	\$257,407,199	\$29,734,028	\$218,311,085
258	TN Y-12	\$77,011,014	459	\$343,676,220	\$2,292,685	\$8,435,797
259	OR Rivermark Community	\$76,870,900	371	\$168,245,237	\$48,799,519	\$234,992,455

Rank	Name of Credit Union	\$ Originated 1st Mortgages (Fixed & Adjustable)	# Originated 1st Mortgages (Fixed & Adjustable)	\$ Outstanding 1st Mortgages (Fixed & Adjustable)	\$ Sold 1st Mortgages	RE Loans Sold but Serviced by CU
260	IL DuPage	\$76,860,087	372	\$14,675,705	\$76,194,449	\$498,385,833
261	ND First Community	\$75,691,476	237	\$241,505,396	\$22,048,735	\$0
262	CA Educational Employees	\$75,081,806	470	\$345,759,576	\$0	\$0
263	TX First Community	\$74,247,895	310	\$282,547,221	\$9,304,700	\$85,457,998
264	OH Directions	\$73,878,490	457	\$213,170,660	\$50,275,043	\$196,130,350
265	CA Ventura County	\$73,851,418	197	\$187,846,873	\$41,752,065	\$61,866,930
266	MD Andrews	\$73,833,044	187	\$270,774,950	\$538,463,307	\$611,682,456
267	SC SRP	\$73,641,505	604	\$99,781,673	\$47,948,746	\$0
268	WA Global	\$73,471,200	373	\$89,370,635	\$41,185,478	\$45,690
269	TX A+	\$72,798,905	445	\$296,507,334	\$4,701,675	\$0
270	CA USC	\$72,394,800	164	\$106,101,777	\$53,922,059	\$75,727,029
271	CA Credit Union of Southern California	\$72,375,636	185	\$321,139,068	\$10,743,045	\$66,370,123
272	SD Sioux Falls	\$72,370,475	408	\$19,339,288	\$65,022,854	\$0
273	AR Arkansas	\$71,575,232	500	\$216,577,675	\$20,831,754	\$115,089,019
274	PA Freedom	\$71,320,329	232	\$195,346,722	\$22,787,129	\$36,854,839
275	MA Align	\$71,137,135	292	\$256,696,734	\$24,300,349	\$192,757,797
276	OH Telhio	\$71,069,936	404	\$182,010,180	\$24,162,781	\$30,993,757
277	WA Seattle Metropolitan	\$70,737,505	195	\$238,968,303	\$21,538,599	\$217,281,491
278	OH Seven Seventeen	\$69,818,153	562	\$361,506,496	\$1,288,619	\$242,357
279	IL Vibrant	\$69,701,981	582	\$194,499,395	\$30,331,710	\$262,515,619
280	OR Rogue	\$69,606,561	400	\$204,599,578	\$34,956,486	\$5,825,829
281	MA Greylock	\$69,581,821	411	\$458,958,593	\$27,424,326	\$417,243,793
282	IA Ascentra	\$69,443,029	477	\$85,093,772	\$55,244,747	\$253,688,196
283	CO Colorado	\$69,361,376	267	\$26,014,747	\$64,070,987	\$63,812,896
284	GA Georgia United	\$68,450,125	421	\$199,814,708	\$0	\$0
285	CT Sikorsky Financial	\$68,308,204	300	\$194,743,320	\$3,021,900	\$0
286	OR Selco Community	\$68,303,487	394	\$309,489,642	\$0	\$0
287	OR MaPS	\$68,240,186	469	\$165,571,629	\$21,080,749	\$0
288	MD National Institutes of Health	\$67,943,040	193	\$174,798,958	\$42,216,942	\$313,485,835
289	MA Sharon	\$67,296,200	295	\$271,072,450	\$2,886,212	\$71,497,811
290	WA Harborstone	\$67,256,053	151	\$294,998,668	\$0	\$106,536,732
291	VA BayPort	\$67,224,232	267	\$412,505,085	\$15,209,907	\$0
292	TX EECU	\$67,068,560	395	\$222,984,543	\$49,679,568	\$130,521,221
293	OR Oregon State	\$66,797,586	279	\$202,668,897	\$30,030,423	\$246,170,583
294	CA Los Angeles	\$66,794,379	242	\$313,606,041	\$0	\$2,922,271
295	HI Hawaiian Tel	\$66,506,650	179	\$194,078,263	\$29,482,400	\$0
296	VT NorthCountry	\$66,365,955	492	\$175,413,100	\$23,739,259	\$0
297	WI Blackhawk Community	\$66,316,023	441	\$135,554,865	\$43,847,850	\$287,738,694
298	NV Silver State Schools	\$66,275,101	282	\$313,427,652	\$30,091,542	\$214,857,768
299	MA RTN	\$65,813,838	214	\$274,875,187	\$1,365,148	\$48,370,219
300	CA Caltech Employees	\$65,605,021	145	\$268,753,702	\$0	\$0